At Australian Institute of Entrepreneurship business activity is considered as a dynamic process. We apply entrepreneurial way of thinking towards building the confidence of entrepreneurs in an effort to succeed in the business world.

The objective of any future business action is to generate returns. Moreover, the future is associated with unknowns and unexpected risks. Combining theoretical knowledge with different business experiences will assist entrepreneurs and future investors to allocate their capital in the business projects which promise positive returns.

We assist businesses with technical assistance and guide participants towards their future.

When businesses organisations particularly, small and medium entrepreneurs (SME) are seeking for professional support, AIE is there to provide assistance. AIE is committed to give you a practical guide towards solution of business problems and provide direction towards the future development of your business.

AIE assists to deal with entrepreneurial critical behavioural issues including:

- Building entrepreneurial way of thinking:
  - Entrepreneur critical behaviours in commercial organisations.
  - Entrepreneur critical behaviours in social (human) organisations.
  - Entrepreneur critical behaviours in social (environmental) organisations

AIE assists to deal with entrepreneurial critical practical issues including:

- Entrepreneur critical problems (survival and growth) and employability skills:
  - In commercial organisations.
  - In social (human) organisations.
  - In social (environmental) organisations.
- Growth management of the enterprises.
- Professional advising in business and finance.
- Generating returns for all participants.

AIE will assist through providing:

- Professional trainings/courses/seminars.
- Discounted credit on courses offered with AIE.
- Certificates, Diplomas, Advanced Diploma and Awards related to the completed course.
- Access to the database and connection to the Global Organisational Network.
- Access the global business community through AIE Directory.
- Using the Member’s logo on their enterprise materials and label badges.

AIE’s door is open to discuss particular topics in order to address business issues in the right direction. Remember- final objective is to succeed in business.

AIE is a leading professional body for the entrepreneurs and is committed to introduce a new way of thinking and make an operational link between theoretical issues and the real business world. Join us, Learn, Build Confidence, Make Efficient Investments and Succeed.
Membership Application Form

Membership Information:

Details:

Title (Mr, Mrs, Ms) ____________________________
Given Name ___________________________________
Surname _______________________________________
Qualification ___________________________________
Position ______________________________________
Name of Organization __________________________

Address _____________________________________
Suburb _______________________________________
State ____________ Postcode ____________
Country ______________________________________
Phone _______________________________________
Fax _________________________________________
Facsimile ____________________________________
Email ________________________________________
Website ______________________________________
Industry ______________________________________

Organization Information (optional):

Founder of the business________________________
Education of the current Entrepreneur ______________
Number of employees__________________________
Year of business founded______________________
No. family members working in the business________
Which generation is running the business__________

Annual turnover:

☐ Under $100,000 ☐ 200,000 to $500,000
☐ $1m to $5 m ☐ Over $10 m

Australian Institute of Entrepreneurship AIE

Membership category:

☐ Organisation Membership _______ A$200.00
☐ Professional Membership _______ A$100.00
☐ Trainer Membership _______ A$100.00
☐ Student Membership _______ A$20.00

Note: Annual membership fee for local and developed countries is in Australian dollars. Members from developing countries should contact AIE for a special discount.

Method of Payment:

AIE will send an invoice after receiving the application form.

Private Statement: with completion of this form you agree that any information collected by AIE in the normal course of our business be used as emphasised in our Privacy Policy. To access your information you can contact us. For other relevant information please visit the AIE website: www.aiemel.vic.edu.au

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